Westminster eForum Keynote Seminar

Digital payments: adoption, innovation and policy priorities

Chair's opening remarks

Timing: Morning, Tuesday, 5th December 2017

Venue: Hallam Conference Centre, 44 Hallam Street, London W1W 6JJ

Agenda subject to change

9.00 - 9.05

8.30 - 9.00 Registration and coffee

Chris Hill, Partner, Commercial Technology and Lead, Fintech, Kemp Little

9.05 - 9.15 Analysing current trends in digital payments: adoption, innovation and market dynamics

Dr Windsor Holden, Head of Forecasting & Consultancy, Juniper Research

9.15 - 10.10 Responding to consumer and business demands: inclusion, security and effectiveness

As the value of digital transactions in the UK continues to grow, how is the profile of the way people spend in the UK changing - particularly amongst digital payments services online or in person? With evidence that the decline in cash is bottoming out, what are the possible approaches to continuing to grow the digital payments market and what might help ensure that vulnerable groups like the elderly are included? What can be learnt from sectors that utilise digital payments most effectively, such as retail and hospitality, in terms of ease of transaction, consumer trust and security? For smaller businesses what is the latest thinking on how the costs and complexity of implementing digital services should be mitigated through new business models, partnerships, improvements in technology and marketing? How can higher levels of consumer trust in digital payment services be fostered amongst organisations and individuals following recent high profile cyber-attacks, and an unwillingness from some demographics to engage with emerging payments technologies?

Richard Koch, Head of Cards, UK Finance

John Howells, Chief Executive Officer, LINK Scheme

Nick Dryden, Chief Executive Officer, Sthaler

Tony Craddock, Director General, Emerging Payments Association

Questions and comments from the floor with **Dr Windsor Holden**, Head of Forecasting & Consultancy, Juniper Research

10.10 - 10.20 <u>Case study: implementing new technologies for individuals and businesses</u>

Jonathan Vaux, Executive Director, Innovation and Partnerships, Visa

10.20 - 10.45 Case study: in-app and mobile payments - customer experience and usability

Ryan Farley, Chief Executive Officer, Judopay

Questions and comments from the floor with ${\bf Jonathan\ Vaux},$ Executive Director,

Innovation and Partnerships, Visa

10.45 - 10.50 Chair's closing remarks

Chris Hill, Partner, Commercial Technology and Lead, Fintech, Kemp Little

10.50 - 11.15 Coffee

11.15 - 11.20 Chair's opening remarks

Drew Hendry MP, Vice Chair, All-Party Parliamentary Group for Digital Economy

11.20 - 11.45 The new regulatory landscape for payments - implementing Open Banking and

the Payment Services Directive (PSD2)

Graeme McLean, Head of Banking, Lending & Distribution, Financial Conduct Authority

Questions and comments from the floor

11.45 - 11.55 'Legal and policy priorities: avoiding the perils of divergence'

Chris Hill, Partner, Commercial Technology and Lead, Fintech, Kemp Little

11.55 - 12.55 Bringing innovation to the market: driving adoption, using data and the competitive landscape

How effectively are players in the UK digital payments sector realising the benefits of innovation for customers and what are the implications for competition and further consolidation as new services and entrants continue to emerge; what can be learnt from the largest scale rollouts and services? What relationship will traditional banks have with the digital space moving forward, and how successful have initial efforts to partner with, incubate or acquire start-ups been in ensuring that the pipeline for innovation remains strong? What are the most promising innovations in the use of blockchain technology, where is demand coming from, what will be the most important drivers for increased adoption, and what does the industry need to do to realise the potential? What has been the impact for the consumer data sector of increased adoption of digital payments technology, and what are the implications for the developing data protection framework?

Craig Tillotson, Chief Executive, Faster Payments Scheme and Executive Chairman, Paym

Michael Chambers, Chief Executive Officer, Bacs Payment Schemes

Raja Ray, Director, Products and Solutions, Verifone

Francesco Canessa, Blockchain App Developer, Applied Blockchain

Questions and comments from the floor with Chris Hill, Partner, Commercial Technology and Lead, Fintech, Kemp Little

12.55 - 13.00 Chair's and Westminster eForum closing remarks

Drew Hendry MP, Vice Chair, All-Party Parliamentary Group for Digital Economy

Emily Darling, Associate Forum Lead, Westminster eForum

